CAPABILITY STATEMENT

Workforce Performance & Learning Solutions

Practical Training. Measurable Performance.

Affiliated Corporate Services, LLC (ACS) provides instructor-led training, facilitation, instructional design, and workforce-development support to corporate training departments, community and technical colleges, and workforce-development organizations. Led by Al Summers, RBSM, a formally trained educator and operations executive, ACS builds and delivers training around what employees must actually do on the job and how the organization will know it worked.

CORE COMPETENCIES

- Instructor-led training delivery
- Workshop and group facilitation
- Instructional design and courseware (ADDIE)
- Training needs analysis and evaluation
- Leadership and supervisory development
- Train-the-trainer programs
- New-hire and contractor onboarding
- Workforce-development systems
- Bilingual (English/Spanish) training materials

WHO WE SERVE

- **Corporate training departments:** added instructor capacity and specialty delivery.
- **Community and technical colleges:** workforce and continuing-education instruction.
- **Training and workforce agencies:** associate-instructor and design support.

SERVICES

- Contract Training Delivery
- Workshop Facilitation
- Instructional Design & Courseware
- Train-the-Trainer
- Workforce Development

DIFFERENTIATORS

- **Formally trained.** Instructor-development coursework through the Community College of the Air Force (Instructional Technology), including the Academic Instructor Course and practice teaching, plus occupational education coursework at Southern Illinois University.
- **Educational leadership.** Former U.S. Air Force Military Education Instructor, Director of Education, and Leadership School Commandant.
- **Operational credibility.** Led training, onboarding, and workforce development inside multi-state service operations, not only in the classroom.
- **ADDIE discipline.** Every program follows a documented analyze, design, develop, implement, and evaluate cycle.
- **Professional credential.** Registered Building Service Manager (RBSM), BSCAI.

EXPERIENCE HIGHLIGHTS

Career experience of Al Summers, principal of ACS:

- Directed ongoing contractor and vendor training and onboarding across 1,000+ locations in three states (2019–2024).
- Planned and led start-up training and deployment for 100+ locations across three states.
- Delivered group training to large and small audiences as a Human Resources Manager (1998–2005).
- Taught leadership, supervision, and management to newly appointed Non-Commissioned Officers and led a Leadership School (1990–1995).

COMPANY DATA

Affiliated Corporate Services, LLC (ACS)
Principal: Al Summers, RBSM
Location: Jamestown, North Carolina
Independent small-business consultancy

CONTACT

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